

## **MEDIA RELEASE**

**RELIANCE ENERGY REPORTS NET PROFIT OF Rs 363 CRORE  
(US\$ 79 MILLION) –AN INCREASE OF 15% FOR THE HALF YEAR**

**TOTAL INCOME OF Rs 2,900 CRORE (US\$ 631 MILLION) - UP 29 %**

**EPC DIVISION TURNOVER OF Rs 740 CRORE (US\$161 MILLION)–UP 85%**

**EPC ORDERBOOK POSITION AT Rs 2,366 CRORE (US\$ 515 MILLION)**

**Mumbai, 19<sup>th</sup> October 2006:** Reliance Energy Limited (REL) today announced its unaudited financial results for the six months ended 30<sup>th</sup> September 2006. The performance highlights are:

- **Net Profit of Rs 363 crore** (US\$ 79 million), against Rs 316 crore in the corresponding previous period, **an increase of 15 %**
- **Total Income of Rs 2,900 crore** (US\$ 631 million), against Rs 2,246 crore in the corresponding previous period, **an increase of 29 %**
- **Cash Profit of Rs 488 crore** (US\$ 106 million), against Rs 485 crore in the corresponding previous period,

The Company ranks among Top 5 Indian private sector companies in terms of net worth. As on 30<sup>th</sup> September 2006, the net worth of the company stood at Rs 8,264 crore (US\$ 1.8 billion).

The Company remains debt free at the net level, and enjoys the top-end ratings of 'AAA' and 'Ind AAA' by CRISIL and FITCH, respectively.

## **Management Discussion and Analysis:**

### **Energy Sales:**

**The Company's aggregate revenues from energy sales during the six months were Rs 1,823 crore (US\$ 397 million) against Rs 1,589 crore in the corresponding previous period, an increase of 15 %.**

The **aggregate sales of electrical energy were 4,416 million units** compared to 4,164 million units in the corresponding previous period, an increase of 6 %.

During the period under review, the consumer base in Mumbai Supply area increased by about 0.5 lakh to 25.4 lakh consumers.

### **Power Generation:**

#### **(i) Dahanu Thermal Power Station**

During the Six months ended 30<sup>th</sup> September 2006, the Company's Dahanu Thermal Power Station (DTPS) operated at **a Plant Load Factor (PLF) of 99.2 %** against the PLF of 94.0 % achieved during the corresponding previous period.

DTPS received the following major awards during the period under review -

1. First Prize – National Award for Meritorious Performance by Central Electricity Authority (CEA), Government of India for its Excellent Performance amongst Indian Thermal Power Plants for the year 2004-05.
2. Maharashtra Energy Development Agency (MEDA) State Level Award – First Prize for Excellence in Energy Conservation & Management in Thermal Power Station sector for the year 2005.
3. "CII – National Award for Excellence in Energy Management – 2006" – by Confederation of Indian Industry (CII).
4. "Greentech Award for Environmental Excellence - 2006".
5. Among the finalist for "TERI- Corporate Environmental Management Award – 2006".
6. "Vishwakarma Rashtriya Purashkar" 2005 by Min. of Labour, GOI was awarded to Four of DTPS employees for their outstanding contribution in work.
7. Safety Award – 2005 from National Safety Council- Maharashtra Chapter for longest accident free period of operation.

**(ii) Samalkot Power Station, Andhra Pradesh:**

The Samalkot Power Plant operated at a **Plant Load Factor (PLF) of 48.9 %**, against the PLF of 51.2 % achieved during the corresponding previous period. The lower PLF was mainly on account of lower availability of gas.

**(iii) Goa Power Station:**

The Goa Power Station maintained a **Plant Load Factor (PLF) of 88.9 %** during the period under review.

**(iv) Wind Farm Power Project**

The Wind farm operated at a **Plant Load Factor (PLF) of 32 %**, against the PLF of 31.2 % during the corresponding previous period.

**Power Purchased:**

During the period under review, **the Company purchased 2,318 million units of electrical energy** from external sources, which is higher by 6.5 % compared to the off-take in the corresponding previous period.

However, the cost of energy purchased increased by 13 % to Rs 642 crore (US\$ 140 million) during the six months under review, owing to higher per unit cost.

**Financial Review:**

The **total sales of electrical energy during the six months were Rs 1,823 crore** (US\$ 397 million), against Rs 1,589 crore in the corresponding previous period, **an increase of 15 %**.

The **turnover of the EPC and Contracts Division was Rs 740 crore** (US\$ 161 million), against Rs 400 crore in the corresponding previous period, **an increase of 85 %**. The Division had **an order book position of about Rs 2,366 crore** (US\$ 515 million) as on 30th September 2006.

**Other Income** for the period under review was Rs 337 crore (US\$ 73 million), an increase of 31 %, mainly representing interest income.

During the period under review, **the total income of the Company was Rs 2,900 crore** (US\$ 631 million), against Rs 2,246 crore in the corresponding previous period, **an increase of 29 %**.

The company's **Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA) increased to Rs 658 crore** (US\$ 143 million), against Rs 617 crore in the corresponding previous period, **an increase of 6 %**.

Interest expenditure was Rs 113 crore (US\$ 25 million), which was partly compensated by higher other income of Rs 80 crore.

Depreciation was at Rs 125 crore (US\$ 27 million) as against Rs 169 crore for the corresponding previous period.

The corporate tax liability, including the deferred taxes, for the six months was Rs 57 crore (US\$ 12 million), as against Rs 35 crore in the corresponding previous period.

**Net profit for the six months recorded an increase of 15 % to Rs 363 crore** (US\$ 79 million) from Rs 316 crore in the corresponding previous period.

## **Background**

### **Reliance Energy**

Reliance Energy, a part of Reliance - Anil Dhirubhai Ambani Group, is India's leading private sector utility group, with aggregate estimated group revenues of Rs 10,500 crore (US\$ 2.3 billion), and total assets of Rs 10,800 crore (US\$ 2.4 billion).

The group distributes nearly 21 billion units of power to over 5 million consumers in Mumbai, Delhi, Orissa and Goa, across an area covering 1,24,300 sq. kms.

Reliance Energy generates 941 MW of power, through its power plants located in Maharashtra, Andhra Pradesh, Kerala, Karnataka and Goa.

Reliance Energy is ranked amongst India's top 20 listed private companies in terms of all major financial parameters, including assets, sales, profits and market capitalisation.

Unaudited Financial Results for the Quarter ended 30th September, 2006						
Sr. No.	Particulars	Quarter ended		Half Year ended		Year ended
		30-09-2006	30-09-2005	30-09-2006	30-09-2005	31-3-2006
1	Net Sales of Electrical Energy	904.92	806.04	1,822.50	1,588.68	3,179.04
2	Income from EPC and Contracts	502.71	233.40	739.98	399.84	840.03
3	Other Income	176.07	121.92	337.38	257.28	588.81
		<b>1,583.70</b>	1,161.36	<b>2,899.86</b>	2,245.80	<b>4,607.88</b>
4	Total Expenditure					
	(a) Cost of Electrical Energy purchased	334.38	295.35	648.09	570.66	1,087.56
	(b) Cost of Fuel	214.86	187.98	449.19	392.67	812.10
	(c) Tax on Electricity	31.50	28.80	62.94	57.81	114.00
	(d) Cost of Materials and Sub-contract Charges (EPC and Contracts)	439.71	169.95	630.93	303.48	608.61
	(e) Staff Cost	74.91	62.97	143.46	128.28	236.55
	(f) Other Expenses and Provisions	134.73	95.58	307.11	175.92	422.98
5	Interest and Finance Charges	67.05	54.09	112.98	97.41	195.98
6	Depreciation (See Note No 2)	63.54	87.06	125.43	168.78	348.63
7	Profit before Tax	223.02	179.58	419.73	350.79	781.47
8	Provision for Taxation :					
	Current Tax	33.90	26.61	59.40	39.51	85.62
	Deferred Tax	1.38	(8.10)	(4.77)	(7.35)	(39.33)
	Fringe Benefit Tax	1.35	1.50	2.10	2.40	4.29
	Tax adjustment for earlier years	-	-	-	0.03	80.55
9	Profit after Tax	186.39	159.57	363.00	316.20	650.34
10	Paid up Equity Share Capital (Face Value Rs. 10/- per Share)	213.17	201.94	213.17	201.94	212.36
11	Reserves including Statutory Reserves excluding Revaluation Reserves					6820.51
12	Earnings per share (On Net Profit)(* not annualised)					
	- Basic (Rs.)	8.76 *	7.99 *	17.05 *	16.14	32.70
	- Diluted (Rs.)	8.50 *	7.71 *	16.60 *	15.39	31.46
13	Aggregate of Non-Promoter Share Holding -					
	- No. of Shares	149,219,586	98,984,288	149,219,586	98,984,288	98,984,388
	-Percentage of Share holding	70.01	49.03	70.01	49.03	46.62
	Interim dividend for the period (exclusive of dividend tax)				23.94	

Segment-wise Revenue, Results and Capital Employed					
Particulars	(Rs.in crore)				
	Quarter ended		Half Year ended		Year ended
	30-09-2006	30-09-2005	30-09-2006	30-09-2005	31-3-2006
<b>1.Segment Revenue (Net Sales/Income)</b>					
- Electrical Energy	915.98	820.33	1,850.02	1,611.23	3,249.96
- EPC and Contracts	503.00	240.75	745.18	408.37	865.45
- Others	0.10	0.39	0.27	0.89	5.15
Gross Turnover	1,419.08	1,061.47	2,595.47	2,020.49	4,120.56
Less: Inter Segment Revenue	0.00	0.00	0.30	-	0.15
<b>Net Turnover</b>	<b>1,419.08</b>	<b>1,061.47</b>	<b>2,595.17</b>	<b>2,020.49</b>	<b>4,120.41</b>
<b>2.Segment Results</b>					
Profit before Tax and Interest from each segment :					
- Electrical Energy	104.05	90.64	237.01	168.62	363.71
- EPC and Contracts	23.31	46.46	38.44	58.38	121.56
- Others	(0.02)	0.14	(0.03)	0.34	3.58
<b>Total Segment Results</b>	<b>127.34</b>	<b>137.24</b>	<b>275.42</b>	<b>227.34</b>	<b>488.85</b>
- Interest and Finance Expense	(67.05)	(54.09)	(112.98)	(97.41)	(195.98)
- Interest Income	152.25	90.81	300.36	203.32	462.96
- Other un-allocable Income net off expenditure	10.48	5.62	(43.07)	17.54	25.64
<b>Profit before Tax</b>	<b>223.02</b>	<b>179.58</b>	<b>419.73</b>	<b>350.79</b>	<b>781.47</b>
<b>3.Capital Employed</b>					
- Electrical Energy	3,074.63	2,986.02	3,074.63	2,986.02	3,066.09
- EPC and Contracts	348.57	104.25	348.57	104.25	360.75
- Others	2.00	(0.58)	2.00	(0.58)	2.19
<b>Total Segment Capital Employed</b>	<b>3,425.20</b>	<b>3,089.69</b>	<b>3,425.20</b>	<b>3,089.69</b>	<b>3,429.03</b>

Notes:

1. a. In the matter of standby charges, Maharashtra Electricity Regulatory Commission (MERC) had passed an order dated 31<sup>st</sup> May, 2004 as under:
    - i. The total liability for the financial years 1998-99 to 2003-04 was determined at Rs. 515.60 crore which had been debited to the Profit & Loss Account up to 31<sup>st</sup> March, 2005.
    - ii. The Tata Power Company Limited (TPC) to refund an amount of Rs. 321.13 crore (net of interest of Rs. 1.17 crore) to the Company for the said period plus interest at 10 per cent per annum commencing from 1<sup>st</sup> April, 2004 till the date of payment. As an interim order, the Hon'ble High Court of Bombay granted stay of payment by TPC, but directed TPC to provide a Bank Guarantee of Rs. 313.93 crore in favour of the Hon'ble High Court of Bombay.
  - b. The Hon'ble High Court of Bombay has disposed of both the petitions, the petition filed by TPC and the petition filed by the Company, by holding that the issues should be adjudicated within four months of the order of the Hon'ble Bombay High Court by the Appellate Tribunal for Electricity. In the interregnum, the parties to continue to pay in terms of the interim order, subject to adjustments on adjudication.
  - c. The Company's Special Leave Petitions against the interim and final orders of the Hon'ble High Court of Bombay have been admitted by the Hon'ble Supreme Court and TPC has also filed a Special Leave Petition before the Supreme Court challenging the final order passed by the Hon'ble Bombay High Court. The Hon'ble Supreme Court has since disposed of both the Special Leave Petitions with direction to TPC to file an appeal before the Appellate Tribunal for Electricity(ATE). TPC thereafter filed an appeal before the ATE and the final judgement of the ATE is awaited.
2. The Company had revalued its Plant & Machinery located at Dahanu during the financial year 2003-04 and the depreciation figures shown in the unaudited financial results are net of effect of revaluation since the corresponding amount is withdrawn from the Revaluation Reserve which does not have impact on profit for the quarter.
  3. Pursuant to the Scheme of Amalgamation and Arrangement between Reliance Energy Ventures Limited ("REVL") and the Company, REVL stands amalgamated with the Company with effect from 17<sup>th</sup> July, 2006, the date on which the certified copies of the said Order were filed with Registrar of Companies (ROC), Maharashtra, Mumbai. To give effect to the Scheme of Amalgamation, the Company during the quarter issued 8,10,057 Equity Shares. Accordingly, the paid-up Equity Share Capital of the Company stands increased from Rs.212.36 crore to Rs.213.17 crore.
  4. Wage agreements with unionised employees and officers expired on 30<sup>th</sup> June, 2006 and 31<sup>st</sup> March, 2006 respectively. Negotiations with the unionised category are in progress for a settlement, which will be effective from 1<sup>st</sup> July, 2006. Pending settlement, a provision on an estimated basis has been made in the accounts for the quarter.
  5. The Company, during the quarter ended 30<sup>th</sup> September, 2006 received 9 investor complaints and they were resolved. There were no complaints pending at the beginning of the quarter.
  6. The statutory auditors of the Company have carried out the "Limited Review" of the results for the quarter ended 30<sup>th</sup> September, 2006 as per the listing agreements entered into with the stock exchanges in India.
  7. After review by the Audit Committee, the Board of Directors of the Company took the above results on record at their Meeting held on 19<sup>th</sup> October, 2006.
  8. Figures of the previous year / period have been regrouped / reclassified wherever considered necessary.

For and on behalf of the Board of Directors

Place: Mumbai  
Date: 19<sup>th</sup> October, 2006

Anil D. Ambani  
Chairman & Managing Director